



د. إبراهيم حسن الملا  
للمحاماة والاستشارات القانونية  
Dr. Ibrahim Hassan Al Mulla  
Advocates and Legal Consultants

Dr Ibrahim Al Mulla Advocates & Legal Consultants



## Firm Profile

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**Dr Ibrahim Al Mulla Advocates & Legal Consultants** is a leading firm in the UAE. Our track record of providing specialist legal services, both domestic and cross-border, in the fields of corporate law, banking and finance law and dispute resolution, spans over three decades.

With three offices across the UAE and over **80 specialized lawyers** we are differentiated by our geographical reach, quality of legal services we provide and our ability to provide our clients with the services they need.

We draw our unique knowledge of the region's business environment and in-depth understanding of the socio-political climate to advise clients on a wide range of legal issues. Our aim is to assist our clients in achieving their objectives as smoothly and efficiently as possible while minimizing the legal and regulatory risks.

Our clients include corporate, multinationals and state-owned enterprises across a range of industry sectors as well as financial institutions and governmental entities.

We are pleased to set out for your consideration **Dr Ibrahim Al Mulla Advocates & Legal Consultants** proposal for the legal services to be rendered pursuant to the bid for proposal provided by Email on 18th Sep 2017.



## **Experience Track Record Capabilities**

### **OUR AREAS OF EXPERIENCE:**

#### **Litigation:**

With a wealth of experience handling major commercial, mergers and acquisitions, corporate governance, shareholder, intellectual property, real estate, criminal, civil and bankruptcy cases. Our litigation team handles our clients' most complex and significant litigations. Renowned for our trial capabilities and courtroom work, we are equally adept at pre-litigation dispute resolution, crisis management and counselling.

#### **Finance:**

Our experienced lawyers have been influential in many large and complex financing transactions, often handling cross-border financings and in representing lead lenders and borrowers in syndicated loans. We advise clients on matters related to global financial regulatory compliance, securities, brokerage, commodities and we deliver innovative solutions to complex issue and transactions.

#### **Intellectual Property:**

Our team covers an extensive range of IP projects such as; IP due diligence, enforcing and preventing commercial exploitation of technology assets and IP dispute resolution through litigation and arbitration.

#### **Arbitration:**

We represent clients in energy, construction, investment, commercial and other arbitration cases through all stages of the arbitration process. This includes pre-arbitral negotiation, the conduct of arbitral proceedings, advocacy at trial and the enforcement of arbitral awards.



#### **Regulatory and Legislative:**

Our team includes advisors and advocates who works on behalf of states, international organizations and multinational companies on issues related to treaty law, sovereign privileges and immunities, international trade and human rights.

### **Real Estate:**

We have an in depth experience in local, regional, national and international markets. We provide services to help clients address a full range of real estate matters, particularly acquisitions, dispositions, development, financing purchasing, selling and leasing.

### **Mergers and Acquisitions:**

We deliver integrated strategic, tactical and technical advice to our clients. Among these clients we have sellers, buyers, investors, shareholders and others.

### **Global Export Controls:**

We offer a combination of experience in the full range of regulatory issues surrounding international trade, including national security, export controls, trade remedy disputes, customs enforcement and compliance, government relations and political management, bilateral and multilateral trade agreements, and all related litigation.

### **Employment:**

We provide clear, helpful advice and representation to clients in all aspects of employment law in the public and private sectors, whether onshore or within the free zones. Our expertise cover matters such as employment contracts, secondment arrangements, redundancy programmes, transfer of employment and employee relations issues such as disciplinary, dismissal and grievance procedures. Also, we have a solid track record of representing clients before the relevant labour authorities and courts.

### **Construction:**

We provide both front end services to our clients and dispute resolution services in relation to construction and engineering projects. These services include tender and project documentation, strategic project planning, risk management, claims assistance and dispute resolutions

### **Commercial Law:**

We provide services to clients in connection with their ongoing contractual relationships with domestic and international customers, suppliers and distributors. Our team provides advice on all forms of commercial contract.

to support our clients' day-to-day and strategic business activities. Our specialist expertise extends across a wide range of sectors and related regulatory regimes: contracts covering outsourcing conducted through a detailed procurement process; service distribution; software licensing; development; product marketing, manufacturing; supply; maintenance; and support.

### **Capital Markets:**

We have been representing clients in some of the largest, most sophisticated and innovative capital-raising transactions, applying deep knowledge and experience to a broad spectrum of securities transactions, regulatory compliance and corporate governance concerns.





## Our Experts

### DR. IA

**DR. IBRAHIM AL MULLA**  
Founder

Our founding partner has gained a reputation as one of the most prominent legal figures in the country and across the region for both his professional experience and his academic contribution.

Dr Al Mulla is an arbitrator and a lecturer in a number of judicial academies and universities within the UAE, with an extensive experience in defence and security matters acquired during his time with the United Arab Emirates Army.

Dr Al Mulla is also a member of multiple national, regional and international professional and academic institutions, such as the United Arab Emirates Bar Association, the educational committee in both American University of Dubai and the Sharjah University, the Arab Arbitration Committee and a frequent attendant to international events related to Arbitration organizations such as WIPO, WTO, ITC among others.

### DR. HZ

**DR HENRI ZOLEYN**

Henri graduated with a Doctorate degree in Law & Regulations in the Middle East from Patheon-Sorbonne University in Paris and a member of the Bar of Paris for almost 20 years.

Henri has a well-earned reputation for innovative thinking that gets difficult deals done. He brings many years' experience to domestic and cross-border, public and private transactions related to industrial and engineering projects, commercial matters and construction projects. He is also one of our leading arbitration experts.

Henri acts for clients in a wide range of industries and countries, and has worked on deals around the world in the field of arbitration.

**AA**

**AZZA AL MULLA**

Azza specializes in regulation and legislation reviewing and drafting, dispute avoidance, dispute resolution, construction projects and corporate.

She is a registered arbitrator with RAK Centre of Reconciliation & Commercial Arbitration, Tahkeem (Sharjah) and DIFC-LCIA Arbitration Centre. She is also licensed lawyer by the Judicial Institute – Ministry of Justice.

Azza has a well-earned reputation for uncompromising excellence and integrity among judges, regulators and adversaries alike.

She held the office of General Counsel for the Human Resources Authority, formerly known as “Abu Dhabi Tawteen Council”. As a member of multiple Legislations reviewing committees, she participated in reviewing Federal and local laws and other legislations in the UAE such as amendment to Civil Service Law, Amendment to UAE Federal Labour Law, Procurement, Whistle Blower/ Fraud, IT Securities, IT Information, HR Law, Bylaws and Policies and Code of Ethics among others.

**YA**

**YASIN ALJANABY**

As the former General Manager of the Iraq Presidential Office, he has acquired a wealth of experience in the legislative and regulatory regimes. Being involved in negotiating, drafting and reviewing laws and regulations pertaining to a wide spectrum of industries.

Yasin is an expert in export controls, national, international regulations and treaties and is familiar with defence products and services.

He is valued by his clients for his negotiation skills and his effective communication manner, which mostly leads to great achievements for the clients.

**LW**

**LAITH WELD-AL**

Laith leads our corporate/M&A and capital markets practice in Dubai. He specializes in public and private M&A, private equity transactions, securities offerings, restructuring s and corporate governance issues.

He advises clients on a wide range of cross-border and domestic corporate finance transactions across many industries.

Laith is keenly aware of where risks and sensitivities may emerge for his clients. He has built a reputation as an innovative, reliable and financially aware lawyer.

**AV**

**ANURADHA VOBILISSETTY**

Anuradha is heading our employment, remuneration & pension.

She has developed over 20 years’ experience in the employment and pensions sector, during which time she has been involved in a great number of disputes acting for both the employers and the employees.

Anuradha has certificates in history, economics, politics, public administration and business law.

**KG**

**KHALED GADALLAH**

Khaled specialises in general commercial property projects, with a particular emphasis on complex development projects.

He advised on portfolio acquisitions, developments, joint ventures, and sales and leasebacks. As well as institutional investors and developers, clients come from the banking, transport and retailing sectors.

Khaled has experience acting for both landlords and tenants; he knows what is important to both sides in a transaction, and draws on that understanding to avoid potential stumbling blocks during negotiations

**AA**

**ABDULLA AL MULLA**

Abdulla specializes in contentious and non-contentious IP, IT and data-related matters. His practice also includes advising on corporate IP issues drafting and negotiating various types of agreements including license agreements, R&D agreements, transfer of IP rights among others.

He advises clients across a number of industry sectors including technology, telecoms and media.

Abdullah's practice covers a broad range of information law with a focus on data protection.

He is also admitted to the bar and he appears before the courts of the UAE.

**EE**

**EMAD ELDIN SAID**

Over his more than 15 years with the firm, he has built a remarkable IP litigation record for many corporations in various fields and sectors.

This wealth of experience is the basis for his highly strategic and commercial approach to IP dispute, and for his ability to concentrate on the key issues during litigation.

Although he is primarily engaged in litigation, on the non-continuous side he advises on all aspects of IP law, patents and trademarks.

